

## CANDIDATE PROFILE

**Food & Beverage Director**  
Victory Ranch  
Kamas, Utah

[www.victoryranchutah.com](http://www.victoryranchutah.com)



Video Profile Feature: [Click here to watch](#)

### Organization

The amenities at Victory Ranch offer an unmatched setting for active individuals and families to escape from the everyday and reconnect with each other and nature's untouched beauty. Families enjoy exclusive access to our celebrated Rees Jones-designed golf course, riverside dining at the Freestone Lodge, ski-in/ski-out access in the heart of Park City, world-class fly fishing, miles of professionally designed mountain biking and hiking trails, well-appointed yurt camping, backcountry adventures to our double barrel 5-stand shooting facility and 3D archery course, extensive ropes course and zipline for the young explorers, ample fleet of bumper boats, kayaks, and paddleboards, and soon, our brand new Golf Clubhouse and restaurant which opens in July 2024. We are always looking for new ways to further adventures at Victory Ranch every day of the year, and our ever-growing list of amenities is one way we deliver upon this. We are committed to creating a place like no other. Victory Ranch's Statement of Purpose is: Connecting family and friends through the great outdoors.

### By the Numbers

- 2 restaurants, with a third scheduled to open July 2024
- 1 year-round swimming pool
- 1 summer season swimming pool with a spa and water slide
- Fitness facility and private class studio
- Spa and wellness area, featuring a hot tub and plunge pool
- 18-Hole Rees Jones-designed golf course
- New golf clubhouse and restaurant opening July 2024
- Pickleball, paddleball, and tennis facility – converts to ice rink in the winter

- Double barrel 5-stand shooting facility, 3D archery course and range, zipline and ropes course
- Family lake, featuring bumper boats, kayaks and paddleboards
- Fishing pond with grab and go fly-rods
- 4 miles of private Provo River access
- Annual Dues Volume: \$10M
- F&B Volume: \$3.8M
- Full-time F&B Employees in Season: 50
- Full-time F&B Employees Off-Season: 30

## Responsibilities

The Director of Food & Beverage is responsible for the daily front-of-house operations for Victory Ranch's dining outlets: The Freestone Lodge, The Parlor, The Golf Grill and beyond. The candidate will be responsible for maintaining Victory Ranch standards in all services and operations while maximizing profitability. The ideal candidate will seek opportunities to create memories by anticipating needs, exceeding expectations, and building relationships.

The club is presently in the final phases of building a new and extensive clubhouse which will feature member dining and bar, banquet availability and outdoor dining event venue. Experience in dining room and clubhouse opening is important. The Food and Beverage Director will oversee the planning and implementation of this clubhouse, both front- and back-of house.

This position reports directly to the General Manager and participates as a member of a strong management team. A history of creative programming is ideal for this position. This position demands creativity daily, excellent communication skills, and the ability to maintain the highest club standards. The candidate will have leading service experience with exceptional people skills, a positive attitude and high energy. A thorough knowledge of Food & Beverage operations including foods, beverages, supervisory aspects, service techniques, and guest interaction is a must. A strong willingness to learn will lead you to success in this position.

- Ability to effectively deal with internal and external customers, collect accurate information and resolve conflicts.
- Designs the organization for optimal customer service. Promotes excellence by providing superior service to each customer.
- A charismatic leader who adjusts leadership style to motivate diverse groups to achieve extraordinary goals and overcome challenges.
- Expects excellence from others and tolerates no less. Inspires people to accomplish the extraordinary
- Develops detailed, realistic, and comprehensive plans that support organizational objectives. Effectively allocates resources and time across groups or departments.
- Track record of leading teams to achieve extraordinary goals. Inspires and motivates team members to work together and achieve beyond expectations.
- Successfully manages people to achieve performance goals. Excellent people management skills including resolving conflict, coaching and developing others, promoting teamwork, and performance management.

- Takes an exhaustive approach to every task. Committed to comprehensive and in-depth analysis, planning, and implementation of every work effort.
- Development, implementation, and monitoring of programs that assure a safe facility and work environment that is in compliance with all appropriate regulations.
- Strong multi-tasking skills. Completes several concurrent tasks.
- Ability to develop rapport with client management and maintain strong working relationships.
- Extensive experience in restaurant, bar, banquet, stewarding, kitchen, sales, catering, and management required.
- This position is over front-of-house and back-of-house operations.

## Core Competencies

- Possess an outgoing and friendly personality with a high potential to identify with and embrace the club's culture and traditions.
- Possess leadership skills to motivate staff with a commitment to quality and excellence.
- Be a highly energetic self-starter with a hands-on approach to management.
- Be able to provide excellent communication skills at all levels.
- Has established a strong sense of service with proven staff development and training skills.
- Has an ability to function in a committee-oriented environment and to respond to the ideas and energies of the club's committees.
- Has the ability to work with a variety of personalities.
- Possesses an ability to perform gracefully under pressure, execute events smoothly, and resolve conflicts or complaints.
- Possesses a good sense of humor and an ability to have fun.
- Has strong organizational and time management skills; identifying the details necessary to consistently achieve high quality, satisfaction, and outstanding member experiences.
- Has a professional appearance and demeanor and expects the same from his or her staff.
- Is a hands-on leader who will get things done quietly while engaging with all constituencies.
- Is a highly motivated professional who is passionate and who enjoys full member engagement.
- Should have a passion for the outdoors and all that the region has to offer. Skiing, hiking, biking, hunting, fishing, and golf make up the key activities of residents in the area.

## Requirements

- Bachelor's degree in Hotel/Restaurant Management, business, or a related field and experience that provides the required skills and knowledge.
- Two or more years as an Assistant Food & Beverage Director or equivalent experience.
- Private club Food & Beverage management experience is preferred.
- CMAA Member working toward CCM is a plus.
- ServSafe certification preferred.
- Utah state liquor law understanding and/or experience is a plus.

## Competitive Compensation

- A full-time salaried position with a full benefits package
- Health, Dental, and Vision Insurance per the Victory Ranch employee benefits package
- 401(k) plan with employer match upon completion of eligibility requirements
- Competitive salary commensurate with qualifications and experience, with potential for performance bonus
- Professional association dues
- Relocation is negotiable

**Individuals who meet or exceed the established criteria detailed in this position profile and posting are encouraged to send both a cover letter and resume.**

**Note: The preferred method of contact is email. Please send your cover letter and resume in PDF format, attached via email with the subject line: Victory Ranch F&B.**



**David Robinson, CCM**

**Principal**



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